



Goutam Behera

SALES MANAGER &
OPERATION MANAGER

About Me

- I am a flexible and experienced Sales manager with excellent time management skills. I am a good communicator with proven
- inter personal skills and am used to working in a team whilst also being capable of using own initiative. I am skilled In dealing with problems in a resourceful manner and negotiating to achieve beneficial agreement. I am always enthusiastic to learn and undertake new challenges

Contact



7684934510



babitabehera004@gmail.com



Berhampur,orisa

Language



English



Hindi



Odiya

Skills Summary

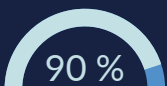
Management Skills

Digital Marketing

Critical Thinking

Project Management

Expertise



Sales



Manegement

Experience

OPERATION MANAGER (STAR DMC)

2022 - 2023

- Manage overall operations and is responsible for the effective and successful management of labor, productivity, quality control, and safety measures as established and set for the Operations Department. The experienced operations manager will ensure safe and efficient operations.

SALES EXECUTIVE (KESHAV JEWELLERY)

2023 - 2024

- Identify and pursue potential customers or clients through various sales channels, such as cold calling, networking, and referrals.
- Develop and nurture strong relationships with existing and prospective clients to understand their needs, preferences, and pain points.
- Deliver compelling product and service presentations to showcase their value and address client questions head-on.

RELATIONSHIP MANAGER (MARUTI SUZUKI)

CONTINUE(JANUARY-2024)

Education

Gopalpur collage

+2 Arts

December-2022

Gopalpur collage

+3 Arts

Continue Hons(Political science)